

PRESS RELEASE

Taiga (TBL) delivers record Q1 performance

BURNABY, BC, May 7, 2021 - Taiga Building Products Ltd. ("Taiga" or the "Company") today reported its financial results for the three months ended March 31, 2021.

First Quarter Ended March 31, 2021 Earnings Results

The Company's consolidated net sales for the quarter ended March 31, 2021 were \$535.9 million compared to \$320.3 million over the same period last year. The increase in sales by \$215.6 million or 67% was largely due to increased selling prices for commodity products.

Gross margin for the quarter ended March 31, 2021 increased to \$90.4 million from \$30.6 million over the same period last year. The increase in gross margin was primarily due to rising commodity prices during the quarter.

Net earnings for the quarter ended March 31, 2021 increased to \$29.2 million from \$6.6 million over the same period last year primarily due to increased gross margin.

EBITDA for the quarter ended March 31, 2021 was \$45.1 million compared to \$13.1 million for the same period last year.

Management Update on the COVID-19 Pandemic

The outbreak of the coronavirus, also known as "COVID-19", has spread across the globe and is impacting worldwide economic activity. Conditions surrounding the coronavirus continue to rapidly evolve and government authorities have implemented emergency measures to mitigate the spread of the virus. As at the financial statement approval date, the outbreak and the related mitigation measures have had the following impacts on the Company's operations, among others: sales declined by over 30% early on in the pandemic (April 2020) but have since recovered and exceeded expectations both in fiscal 2020 and so far in fiscal 2021. The pandemic has increased demand for detached housing which combined with record high commodity prices and low borrowing rates has had a positive impact on Taiga's business. The extent to which these events may continue to impact the Company's business activities will depend on future developments, such as the ultimate geographic spread of the disease, the duration of the outbreak, travel restrictions, the rate at which vaccines are administered, the effectiveness of vaccines against the coronavirus and its mutations, subsequent outbreaks, business disruptions, and the effectiveness of actions taken in Canada, the United States and other countries to contain and treat the disease. These events are highly uncertain and as such, the Company cannot predict with any certainty how the progression of the coronavirus pandemic and these events will ultimately impact the Company's financial performance in 2021.

Condensed Consolidated Statement of Earnings

For the Three Months Ended

<i>(in thousands of Canadian dollars, except for per share amounts)</i>	March 31,	
	2021	2020
Sales	535,918	320,279
Gross margin	90,358	30,553
Distribution expense	7,054	6,400
Selling and administration expense	44,075	13,764
Finance expense	1,673	2,277
Subordinated debt interest expense	219	219
Other income	(54)	(31)
Earnings before income taxes	40,310	7,924
Income tax expense	11,134	1,311
Net earnings	29,176	6,613
Net earnings per share ⁽¹⁾	0.27	0.06
EBITDA ⁽²⁾	45,107	13,092

The following is the reconciliation of net earnings to EBITDA:

<i>(in thousands of Canadian dollars)</i>	March 31,	
	2021	2020
Net earnings	29,176	6,613
Income tax expense	11,134	1,311
Finance and subordinated debt interest expense	1,891	2,496
Amortization	2,906	2,673
EBITDA	45,107	13,092

Notes:

(1) Earnings per share is calculated using the weighted average number of shares.

(2) Reference is made above to EBITDA, which represents earnings before interest, taxes, and amortization. As there is no generally accepted method of calculating EBITDA, the measure as calculated by Taiga might not be comparable to similarly titled measures reported by other issuers. EBITDA is presented as management believes it is a useful indicator of a company's ability to meet debt service and capital expenditure requirements and because management interprets trends in EBITDA as an indicator of relative operating performance. EBITDA should not be considered by an investor as an alternative to net income or cash flows as determined in accordance with IFRS. For the disclosure of the manner in which EBITDA is calculated and reconciliation to net earnings refer to the "EBITDA" section of the Company's management's discussion and analysis which will be available shortly on SEDAR at www.sedar.com.

The foregoing selected financial information is qualified in its entirety by and should be read in conjunction with, our unaudited condensed interim consolidated financial statements for the three months ended March 31, 2021 and accompanying notes and management's discussion and analysis which will be available shortly on SEDAR at www.sedar.com.

For further information regarding Taiga, please contact:

Mark Schneidereit-Hsu
CFO and VP, Finance & Administration
Tel: 604.438.1471
Email: mschneidereit@taigabuilding.com